

Collegiate Water Polo Association
Surplus/Deficit Prev Year Comparison
 August 2008 through July 2009

Aug '08 - Jul 09

Ordinary Income/Expense	
Income	
Event Management Income	
Inventory Sales	
Apparel Rebate	(114.00)
Collared Shirt	175.00
Fleece	2,140.00
Food/Water	20.63
Hats	395.00
Jacket	845.00
Shorts	954.00
Sweatshirts	
Hooded	780.00
Total Sweatshirts	780.00
T-Shirt Sales	
Long Sleeve T	901.00
Short Sleeve	2,520.00
T-Shirt Sales - Other	5,600.00
Total T-Shirt Sales	9,021.00
Whistles	79.00
Total Inventory Sales	14,295.63
Media Guide Sales	61.00
Officiating	
Officiating Travel Fund (Per Diem saved- local refs)	
Travel Fund	1,330.00
Total Officiating Travel Fund (Per Diem saved- local refs)	1,330.00
Total Officiating	1,330.00
Photography	2,805.37
Sponsorship and Advertising	
Awards	1,453.62
Kap7	
Advertising	2,000.00
Balls	16,250.00
Clinic	5,013.00
Olympian Dinner	50.00
Turbo	1,250.00
Total Kap7	24,563.00
Program Advertising	(700.00)
Whistles	312.00
Total Sponsorship and Advertising	25,628.62
Ticket Sales	
Championship	31,484.99
Regular Season	39.00
Total Ticket Sales	31,523.99
Event Management Income - Other	0.00
Total Event Management Income	75,644.61
Program Service Revenue	
League Fees-Championships	
Division II Men	1,792.00
Division III Men	2,690.00
NCCC-Men	6,000.00
NCCC-Women	5,625.00
NCCC III Men	3,000.00

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Varsity Men	3,064.00
Total League Fees-Championships	22,171.00
League Fees-Regular Season	
Atlantic Men	19,459.00
Facility Fees	900.00
Florida Men	10,920.00
Great Lakes Men	7,824.00
Great Plains Men	6,920.00
Heartland Men	12,383.00
Heartland Women	8,771.00
Mid Atlantic Men	19,504.00
Mid Atlantic Women	18,070.00
Midwest Women	7,518.00
Missouri Valley Men	18,070.00
New England Men	13,840.00
New England Women	8,910.00
New York Men	15,957.00
New York Women	8,910.00
North Atlantic Men	14,152.00
North Atlantic Women	9,252.00
Northwest Men	12,383.00
Northwest Women	12,383.00
Pacific Coast Men	26,535.00
Pacific Coast Women	15,957.00
Rocky Mountain Men	10,920.00
Sierra Pacific Women	12,383.00
Southeast Men	8,910.00
Southeast Women	8,771.00
Southwest Men	9,001.00
Southwest Women	12,383.00
Texas Men	13,840.00
Texas Women	12,383.00
Varsity Women	6,168.17
Varsity North Men	24,840.00
Varsity North Women	13,747.00
Varsity Mid Atlantic Men	32,570.00
Varsity South Women	9,372.00
Varsity West Women	23,047.00
Total League Fees-Regular Season	466,953.17
MAAC Assignment Fee	400.00
Non-Conference Game Expenses (Non-League Fees)	4,120.00
Total Program Service Revenue	493,644.17
Uncategorized Income	0.00
Total Income	569,288.78
Cost of Goods Sold	
Cost of Goods Sold	
Credit Card Charges	444.59
Inventory Lost or Stolen	310.97
Printing/Embroidery	6,751.95
Shipping	430.72
Shirt design	945.00
Cost of Goods Sold - Other	4,455.48
Total Cost of Goods Sold	13,338.71
Total COGS	13,338.71
Gross Profit	555,950.07
Expense	
Event Mgmt	

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Communications	
NCAA, CoSIDA Dues	900.00
Publications	16,251.40
Web site	4,542.34
Total Communications	21,693.74
Game Management	
Facility Rental	900.00
Food & Transportation	10,189.82
Lodging	5,770.63
Supplies and Equipment	
Awards	24,245.57
Shipping	5,915.23
Supplies and Equipment - Other	26,255.40
Total Supplies and Equipment	56,416.20
Telephone	2,543.61
Wages	9,157.50
Total Game Management	84,977.76
Membership	
Development	1,787.79
Hall of Fame	2,989.19
Total Membership	4,776.98
Photography	2,424.49
Total Event Mgmt	113,872.97
General Overhead	
Accounting	
Bank Service Charges	482.66
Accounting - Other	442.13
Total Accounting	924.79
Admin Salaries & Payroll Taxes	139,798.78
Hiring, Retention & Education	3,511.69
Insurance	
Insurance-D & O	1,563.00
Insurance-Medical	19,756.12
Insurance-Workers Comp	1,046.00
Total Insurance	22,365.12
Office Equipment & Supplies	6,545.94
Postage	441.23
Rent	
Utilities & Maintenance	1,373.92
Rent - Other	5,500.00
Total Rent	6,873.92
Telephone	3,044.79
Total General Overhead	183,506.26
MAAC	
Car Rental	0.00
Game Fees	0.00
Head Ref Fee	0.00
Lodging	0.00
Per Diem	0.00
Total MAAC	0.00
Referees	

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Competition	
Air Fare	16,719.84
Car Rental	5,532.65
Game Fees	120,492.00
Head Ref Fee	2,120.00
Hotel	28,449.98
Per Diem	15,394.65
Travel Reimbursement	17,900.14
Total Competition	206,609.26
General Overhead	
Insurance	1,199.00
Rules Books	1,070.63
Staff Administrators Wages	15,166.66
Uniforms and Equipment	4,960.54
Total General Overhead	22,396.83
Training and Education	
Clinician/Evaluator Stipend	10,385.00
Technical Committee Stipend	3,832.00
Training/Evaluation Expenses	
General Clinic	
Clinician Stipend	75.00
Total General Clinic	75.00
Training/Evaluation Expenses - Other	14,674.43
Total Training/Evaluation Expenses	14,749.43
Total Training and Education	28,966.43
Total Referees	257,972.52
Reimbursable Expenses	0.00
Uncategorized Expenses	0.00
Total Expense	555,351.75
Net Ordinary Income	598.32
Net Income	<u>598.32</u>