

Collegiate Water Polo Association
Net Surplus 2020-2021
 August 2020 through July 2021

	Aug '20 - Jul 21
Ordinary Income/Expense	
Income	
Grant Funds-Small Business Admi	64,470.00
Event Mgt Income	
Broadcast Production	
DVD Sales	60.00
Live Streaming Subscriptions	4,182.75
Total Broadcast Production	4,242.75
Credit Card Sales	0.01
Photography	557.52
Total Event Mgt Income	4,800.28
Program Service Revenue	
League Fees-Regular Season	
Midwest Women	(1,828.00)
Southeast Men	(1,000.00)
Varsity Div 3 Women	35,141.71
Varsity Mid Atlantic Men	48,255.08
Varsity Women	12,617.36
Total League Fees-Regular Season	93,186.15
Assignment Fee	900.00
Total Program Service Revenue	94,086.15
Unrestricted Donations	29,416.81
Total Income	192,773.24
Cost of Goods Sold	
Cost of Goods Sold	
Credit Card Charges	241.83
Total Cost of Goods Sold	241.83
Total COGS	241.83
Gross Profit	192,531.41
Expense	
Event Mgmt	
Communications	
NCAA, CoSIDA Dues	1,800.00
Publications	25.31
Salary and Benefits	52,399.92
Web site	4,769.22
Total Communications	58,994.45
Game Mgt	
Contractor Wages	4,504.90
Food & Transportation	4,863.17
Lodging	1,872.97
Supplies/Equip	
Misc	23.31
Awards	15,882.19
Balls	1,156.70
Total Supplies/Equip	17,062.20
Telephone	1,066.68
Total Game Mgt	29,369.92

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Membership	
Salary and Benefits	23,062.50
Support	4,139.10
Total Membership	27,201.60
Multimedia	
Podcasts	1,725.00
Equipment	2,177.77
Salary and Benefits	42,262.50
Streaming	
Production Costs	119.88
Shipping	369.70
Staff Wages	3,305.00
Total Streaming	3,794.58
Total Multimedia	49,959.85
Photography	
Photographer Expenses	359.88
Photographer Wages	225.00
Total Photography	584.88
Total Event Mgmt	166,110.70
General Overhead	
Accounting	
Bank Service Charges	740.01
Accounting - Other	2,338.48
Total Accounting	3,078.49
Admin Salaries & Payroll Taxes	101,079.50
Fundraising	1,364.48
Hiring, Retention & Education	1,085.62
Insurance	
Insurance-D & O	725.00
Insurance-Medical	33,328.75
Insurance-Workers Comp	807.00
Total Insurance	34,860.75
Office Equipment & Supplies	2,114.49
Postage	10,475.22
Rent & Utilities	
Rent	9,600.00
Utilities & Maintenance	1,938.78
Total Rent & Utilities	11,538.78
Telephone	3,309.84
Total General Overhead	168,907.17
MAAC	
Air Fare	0.00
Car Rental	0.00
Game Fees	0.00
Head Ref Fee	0.00
Lodging	0.00
Mileage	0.00
Per Diem	0.00
Total MAAC	0.00

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Referees	
Competition	
Air Fare	540.04
Car Rental	957.42
Game Fees	12,030.00
Head Ref Fee	275.00
Hotel	3,065.31
Per Diem	365.21
Travel Reimbursement	7,074.31
Total Competition	<u>24,307.29</u>
Overhead	
COVID Testing	2,312.71
Development Expenses	0.05
Insurance	1,688.00
Uniforms/Equipment	29.00
Total Overhead	<u>4,029.76</u>
Total Referees	28,337.05
Reimbursable Expenses	<u>0.00</u>
Total Expense	<u>363,354.92</u>
Net Ordinary Income	<u>(170,823.51)</u>
Net Income	<u><u>(170,823.51)</u></u>