

Collegiate Water Polo Association
Funds Surplus/Deficit
August 2022 through July 2023

	Aug '22 - Jul 23
Ordinary Income/Expense	
Income	
Event Mgt Income	
Broadcast Production	
Live Streaming Subscriptions	2,313.00
Total Broadcast Production	2,313.00
Gate Receipts- Miscellaneous	4.00
Inventory Sales	
Fleece	1,345.00
Hats	160.00
Magnets	40.00
Shorts	580.00
Sweatshirts	
Hooded	75.00
Total Sweatshirts	75.00
Swim Caps	50.00
T-Shirt Sales	
Long Sleeve T	961.00
Short Sleeve	1,650.00
Total T-Shirt Sales	2,611.00
Tank Tops (Ladies Tank Tops)	510.00
Total Inventory Sales	5,371.00
Photography	1,137.45
Sponsorship and Advertising	
Awards	3,021.75
Kap7	
Balls	18,598.00
Total Kap7	18,598.00
Whistles	426.20
Total Sponsorship and Advertising	22,045.95
Ticket Sales	
Championship	29,701.37
Total Ticket Sales	29,701.37
Total Event Mgt Income	60,572.77
Program Service Revenue	
League Fees-Championships	
NCCC-Men	8,025.00
NCCC-Women	8,025.00
Total League Fees-Championships	16,050.00
League Fees-Regular Season	
Atlantic Men	17,915.00
Atlantic Women	16,500.00
Big Ten Men	24,578.00
Big Ten Women	21,200.00
Colonial Men	15,583.33
Florida Men	17,588.40
Great Lakes Men	20,165.99
Heartland Men	15,583.00
Heartland Women	11,000.00
Mid Atlantic Men	31,395.00
Mid Atlantic Women	17,650.00
Midwest Women	16,500.00
Missouri Valley Men	9,166.65

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New England Men	16,500.00
New England Women	16,500.00
New York Men	7,393.00
New York Women	16,500.00
North Atlantic Men	13,000.00
North Atlantic Women	24,750.00
Northeast	36,366.74
Northwest Men	14,126.31
Northwest Women	20,400.00
Pacific Coast Men	13,380.00
Pacific Coast Women	16,850.00
Rocky Mountain Men	13,856.00
Rocky Mountain Women	18,550.00
Sierra Pacific Men	22,000.00
Sierra Pacific Women	31,400.00
Southeast Men	13,209.65
Southeast Women	19,450.00
Southwest Men	25,164.12
Southwest Women	22,350.00
Texas Men	20,002.31
Texas Women	18,450.00
Varsity Div 3 Women	37,136.20
Varsity Mid Atlantic Men	55,767.05
Varsity Women	26,085.86
Total League Fees-Regular Season	754,012.61
MAAC Assignment Fee	2,000.00
Total Program Service Revenue	772,062.61
Unrestricted Donations	
Doc Hunkler Grant	13,917.00
Unrestricted Donations - Other	47,341.65
Total Unrestricted Donations	61,258.65
Total Income	893,894.03
Cost of Goods Sold	
Cost of Goods Sold	
Photography	381.47
Credit Card Charges	210.06
Printing/Embroidery	1,338.35
Shipping	70.00
Shirt design	706.16
Cost of Goods Sold - Other	6,015.65
Total Cost of Goods Sold	8,721.69
Total COGS	8,721.69
Gross Profit	885,172.34
Expense	
Event Mgmt	
Communications	
NCAA, CoSIDA Dues	2,360.00
Publications	1,521.10
Salary and Benefits	64,556.04
Web site	4,482.77
Total Communications	72,919.91
Game Mgt	
Contractor Wages	19,920.00
Facility Rental	1,050.00
Food & Transportation	15,000.76
Lodging	6,460.09

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Supplies/Equip	
Misc	292.00
Awards	
Shipping USPS	7,662.16
Shipping UPS	2,138.50
Awards - Other	27,286.07
	37,086.73
Total Awards	
Balls	18,598.00
Shipping	5,725.00
Supplies/Equip - Other	2,294.41
	63,996.14
Total Supplies/Equip	
Telephone	940.51
	107,367.50
Total Game Mgt	
Membership	
Hall of Fame	1,588.93
Support	
Wages	3,750.00
Support - Other	611.81
	4,361.81
Total Support	
Total Membership	5,950.74
Multimedia	
Equipment	533.71
Intern Expenses	52.99
Streaming	
Production Costs	4,309.00
Staff Wages	100.00
	4,409.00
Total Streaming	
Total Multimedia	4,995.70
Photography	
Photographer Expenses	602.39
	602.39
Total Photography	
Total Event Mgmt	191,836.24
General Overhead	
Accounting	
Interest Paid	8,157.20
Accountant Fees	10,977.36
Credit Card Processing Fee	2,024.46
Accounting - Other	1,433.45
	22,592.47
Total Accounting	
Admin Salaries & Payroll Taxes	108,246.59
Fundraising	
Processing Fee (Processing Charges)	288.03
	288.03
Total Fundraising	
Hiring, Retention & Education	4,062.03
Insurance	
Insurance-D & O	816.00
Insurance-Medical	18,389.42
Insurance-office contents	2,027.00
Insurance-Workers Comp	828.00
	22,060.42
Total Insurance	

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Office Equipment & Supplies	6,609.76
Postage	201.60
Rent & Utilities	
Rent	12,000.00
Utilities & Maintenance	1,729.28
	13,729.28
Total Rent & Utilities	13,729.28
Telephone/Internet	3,245.70
	181,035.88
Total General Overhead	181,035.88
Referees	
Competition	
Air Fare	21,922.10
Car Rental	14,209.92
Game Fees	144,207.78
Head Ref Fee	3,375.00
Hotel	33,408.37
Per Diem	22,558.87
Travel Reimbursement	42,997.28
	282,679.32
Total Competition	282,679.32
Education	
Expenses	10,119.05
Lodging	2,369.04
Wages	10,208.20
	22,696.29
Total Education	22,696.29
Overhead	
Administrator Wages	14,000.00
Development Expenses	136.23
Insurance	1,940.00
Tech Committee Wages	400.00
Uniforms/Equipment	615.14
	17,091.37
Total Overhead	17,091.37
Total Referees	322,466.98
Reimbursable Expenses	0.00
	695,339.10
Total Expense	695,339.10
Net Ordinary Income	189,833.24
Other Income/Expense	
Other Income	
Other Income (Other Income)	
Grants	
Employee Retention Tax Credit	76,570.46
	76,570.46
Total Grants	76,570.46
Total Other Income (Other Income)	76,570.46
Total Other Income	76,570.46
Net Other Income	76,570.46
Net Income	266,403.70