

Collegiate Water Polo Association
Surplus/Deficit
August 2023 through July 2024

	<u>Aug '23 - Jul 24</u>
Ordinary Income/Expense	
Income	
Interest (Interest Received)	245.12
Event Mgt Income	
Championship Broadcast	
Pay per View	6,960.50
Total Championship Broadcast	6,960.50
Gate receipts via credit card	0.00
Gate Receipts- Miscellaneous	0.00
Inventory Sales	
Fleece	1,070.00
Hats	750.00
Shorts	820.00
Sweatshirts	
Hooded	70.00
Total Sweatshirts	70.00
Swim Caps	135.00
Swim Suits	130.00
T-Shirt Sales	
Long Sleeve T	1,405.00
Short Sleeve	1,890.00
Total T-Shirt Sales	3,295.00
Tank Tops (Ladies Tank Tops)	270.00
Total Inventory Sales	6,540.00
Photography	4,046.17
Sponsorship and Advertising	
Awards	2,349.45
Kap7	
Advertising	(4,685.00)
Balls	27,200.00
Total Kap7	22,515.00
Total Sponsorship and Advertising	24,864.45
Ticket Sales	
Championship	26,869.40
Total Ticket Sales	26,869.40
Total Event Mgt Income	69,280.52
Program Service Revenue	
Credit Card Processing Revenue (Income from credit card processing fee)	3,264.02
League Fees-Championships	
NCCC-Men	8,025.00
NCCC-Women	8,025.00
Total League Fees-Championships	16,050.00

06/27/26

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League Fees-Regular Season	
Liberty Men	16,500.00
Atlantic Men	14,664.00
Atlantic Women	19,250.00
Big Ten Men	24,750.00
Big Ten Women	21,200.00
Colonial Men	16,500.00
Florida Men	19,250.00
Great Lakes Men	7,332.67
Heartland Men	10,000.00
Heartland Women	4,416.67
Mid Atlantic Men	15,690.00
Mid Atlantic Women	17,650.00
Midwest Women	13,750.00
Missouri Valley Men	1,833.00
New England Men	16,500.00
New England Women	19,250.00
New York Men	10,998.00
New York Women	16,500.00
North Atlantic Men	13,750.00
North Atlantic Women	22,000.00
Northeast	47,327.01
Northwest Men	11,760.00
Northwest Women	13,947.00
Pacific Coast Men	20,380.00
Pacific Coast Women	22,350.00
Rocky Mountain Men	12,940.00
Rocky Mountain Women	18,450.00
Sierra Pacific Men	13,748.00
Sierra Pacific Women	23,150.00
Southeast Men	18,440.00
Southeast Women	23,150.00
Southwest Men	25,187.77
Southwest Women	20,517.50
Texas Men	31,380.00
Texas Women	14,665.24
Varsity Div 3 Women	38,335.22
Varsity Mid Atlantic Men	45,309.04
Varsity Women	32,574.82
Total League Fees-Regular Season	735,395.94
MAAC Assignment Fee	2,000.00
Non-Conference Game Revenue (Non-League Fees)	1,969.30
Total Program Service Revenue	758,679.26
Unrestricted Donations	
Long-Term Project	25,000.00
Doc Hunkler Grant	14,805.52
Unrestricted Donations - Other	17,999.47
Total Unrestricted Donations	57,804.99
Total Income	886,009.89
Cost of Goods Sold	
Cost of Goods Sold	
Credit Card Charges	210.05
Printing/Embroidery	1,655.40
Shipping	407.38
Cost of Goods Sold - Other	1,385.53
Total Cost of Goods Sold	3,658.36
Total COGS	3,658.36
Gross Profit	882,351.53

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Expense	
Event Mgmt	
Communications	
NCAA, CoSIDA Dues	2,400.00
Publications	3,093.64
Salary and Benefits	66,822.07
Web site	4,452.84
Total Communications	76,768.55
Game Mgt	
Contractor Wages	16,380.00
Food & Transportation	14,386.72
Lodging	5,748.48
Supplies/Equip	
Misc	326.94
Awards	
Shipping USPS/FEDEX	2,030.33
Shipping UPS	2,672.63
Awards - Other	35,222.56
Total Awards	39,925.52
Balls	28,189.14
Shipping	2,642.79
Supplies/Equip - Other	70.00
Total Supplies/Equip	71,154.39
Internet mobile service	895.83
Total Game Mgt	108,565.42
Membership	
Salary and Benefits	2,041.67
Support	
Wages	20,213.30
Growth	1,042.95
Support - Other	496.08
Total Support	21,752.33
Total Membership	23,794.00
Multimedia	
Championship Broadcast	
Staff Wages	4,500.00
Staff Expenses	3,344.87
Production Costs	7,478.21
Total Championship Broadcast	15,323.08
Equipment	809.16
Remote Broadcast	
Production Costs	75.00
Staff Wages	(60.00)
Total Remote Broadcast	15.00
Total Multimedia	16,147.24
Photography	
Photographer Expenses	2,048.70
Photographer Wages	2,675.00
Total Photography	4,723.70
Total Event Mgmt	229,998.91

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General Overhead	
Accounting	
Tax Penalty	0.00
Accountant Fees	3,128.40
Credit Card Processing Fee	5,132.25
Reconciliation Discrepancies	2,750.00
Accounting - Other	2,718.53
Total Accounting	13,729.18
Admin Salaries & Payroll Taxes	112,019.16
Fundraising & Distributions (Fundraising costs and grants awarded)	
Doc Hunkler Grant Distributions (Distribution of Doc Hunkler Grants)	3,000.00
Processing Fee - Unrestricted (Processing Charges)	620.91
Processing Fee - Hunkler Grant	68.71
Total Fundraising & Distributions (Fundraising costs and grants awarded)	3,689.62
Hiring, Retention & Education	3,400.65
Insurance	
Insurance-D & O	2,720.00
Insurance-Medical	15,086.78
Insurance-office contents	1,837.00
Insurance-Workers Comp	820.00
Total Insurance	20,463.78
Office Equipment & Supplies	9,803.51
Postage	229.53
Rent & Utilities	
Rent	14,400.00
Utilities & Maintenance	2,206.29
Total Rent & Utilities	16,606.29
Telephone/Internet	627.77
Total General Overhead	180,569.49
Referees	
Competition	
Air Fare	27,727.40
Car Rental	14,005.15
Game Fees	155,036.00
Head Ref Fee	4,425.00
Hotel	36,133.11
Per Diem	34,668.73
Travel Reimbursement	47,912.97
Total Competition	319,908.36
Education	
Expenses	10,632.22
Lodging	5,399.19
Wages	10,565.80
Total Education	26,597.21

06/27/26

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Overhead	
Administrator Wages	17,200.00
Insurance	1,940.00
Tech Committee Wages	600.00
Uniforms/Equipment	7,284.90
Total Overhead	27,024.90
Total Referees	373,530.47
Total Expense	784,098.87
Net Ordinary Income	98,252.66
Net Income	98,252.66