

Collegiate Water Polo Association
Surplus/Deficit Prev Year Comparison
 August 2024 through July 2025

	<u>Aug '24 - Jul 25</u>
Ordinary Income/Expense	
Income	
Interest (Interest Received)	79.19
Event Mgt Income	
Hall of Fame Dinner	
Northeast	2,902.33
Mid Atlantic	3,679.90
Total Hall of Fame Dinner	6,582.23
Championship Broadcast	
Pay per View	9,495.51
Total Championship Broadcast	9,495.51
Gate receipts via credit card	0.00
Inventory Sales	
Fleece	1,200.00
Hats	435.00
Magnets	5.00
Shorts	550.00
Sweatshirts	
Hooded	240.00
Total Sweatshirts	240.00
Swim Caps	175.00
Swim Suits	45.00
T-Shirt Sales	
Long Sleeve T	1,640.00
Short Sleeve	2,820.00
Total T-Shirt Sales	4,460.00
Tank Tops (Ladies Tank Tops)	180.00
Whistles	20.00
Total Inventory Sales	7,310.00
Photography	1,185.84
Sponsorship and Advertising	
Awards	3,478.50
Kap7	
Balls	21,900.00
Total Kap7	21,900.00
Whistles	406.20
Total Sponsorship and Advertising	25,784.70
Ticket Sales	
Championship	32,439.01
Ticket Sales - Other	5,233.03
Total Ticket Sales	37,672.04
Total Event Mgt Income	88,030.32
Program Service Revenue	
Credit Card Processing Revenue (Income from credit card processing fee)	291.81
League Fees-Championships	
NCCC-Men	7,650.00
NCCC-Women	8,025.00
Total League Fees-Championships	15,675.00

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League Fees-Regular Season	
Liberty Men	12,250.00
Atlantic Men	22,000.00
Atlantic Women	19,250.00
Big Ten Men	23,940.00
Big Ten Women	23,130.00
Colonial Men	10,998.00
Florida Men	8,965.00
Great Lakes Men	16,500.00
Heartland Men	11,000.00
Mid Atlantic Men	16,090.00
Mid Atlantic Women	17,630.00
Midwest Women	13,750.00
Missouri Valley Men	7,332.00
New England Men	13,750.00
New England Women	16,500.00
New York Men	16,500.00
New York Women	16,500.00
North Atlantic Men	16,500.00
North Atlantic Women	26,690.00
Northeast	60,111.53
Northwest Men	18,440.00
Northwest Women	18,967.28
Pacific Coast Men	15,277.00
Pacific Coast Women	22,320.00
Rocky Mountain Men	16,866.54
Rocky Mountain Women	15,690.00
Sierra Pacific Men	16,497.00
Sierra Pacific Women	29,653.00
Southeast Men	17,249.00
Southeast Women	18,440.00
Southwest Men	22,320.00
Southwest Women	12,940.00
Texas Men	28,630.00
Texas Women	17,630.00
Varsity Div 3 Women	37,500.91
Varsity Mid Atlantic Men	48,434.82
Varsity Women	36,904.19
Total League Fees-Regular Season	763,146.27
MAAC Assignment Fee	2,000.00
Total Program Service Revenue	781,113.08
Unrestricted Donations	
General Purpose	4,863.94
Long-Term Project	15,000.00
Doc Hunkler Grant	5,636.17
Total Unrestricted Donations	25,500.11
Total Income	894,722.70
Cost of Goods Sold	
Cost of Goods Sold	
Photography	407.04
Credit Card Charges	463.97
Inventory Lost or Stolen	164.94
Printing/Embroidery	2,632.42
Cost of Goods Sold - Other	2,236.12
Total Cost of Goods Sold	5,904.49
Total COGS	5,904.49
Gross Profit	888,818.21

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Expense	
Bank Service Charges	135.00
Event Mgmt	
Communications	
NCAA, CoSIDA Dues	2,525.00
Publications	7,261.54
Salary and Benefits	68,948.74
Web site	5,507.80
Total Communications	84,243.08
Game Mgt	
Contractor Wages	25,523.38
Food & Transportation	18,300.05
Lodging	8,277.07
Supplies/Equip	
Whistles	622.40
Misc	3,760.63
Awards	
Shipping USPS/FEDEX	1,896.59
Shipping UPS	81.31
Awards - Other	34,009.20
Total Awards	35,987.10
Balls	23,940.69
Shipping	2,294.35
Supplies/Equip - Other	1,528.24
Total Supplies/Equip	68,133.41
Internet mobile service	975.00
Total Game Mgt	121,208.91
Membership	
Hall of Fame	
Div 1 Women	3,122.74
Northeast	4,116.69
Mid Atlantic	4,024.71
Total Hall of Fame	11,264.14
Salary and Benefits	49,000.08
Support	
Wages	10,208.31
Support - Other	496.08
Total Support	10,704.39
Membership - Other	1,094.56
Total Membership	72,063.17
Multimedia	
Championship Broadcast	
Staff Wages	5,800.00
Staff Expenses	3,323.11
Production Costs	28,684.66
Shipping	2,100.00
Total Championship Broadcast	39,907.77
Equipment	26,279.87
Salary and Benefits	10,173.89
Total Multimedia	76,361.53

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Photography	
Photographer Expenses	1,250.37
Photographer Wages	625.00
Total Photography	<u>1,875.37</u>
Total Event Mgmt	355,752.06
General Overhead	
Office Renovation (studio construction)	18,595.36
Accounting	
Payroll Service	1,851.25
Accountant Fees	7,394.89
Credit Card Processing Fee	6,097.15
Reconciliation Discrepancies	(1,582.56)
Total Accounting	<u>13,760.73</u>
Admin Salaries & Payroll Taxes	123,962.11
Fundraising & Distributions (Fundraising costs and grants awarded)	
Doc Hunkler Grant Distributions (Distribution of Doc Hunkler Grants)	3,300.00
Processing Fee - Unrestricted (Processing Charges)	5,418.95
Processing Fee - Hunkler Grant	43.07
Total Fundraising & Distributions (Fundraising costs and grants awarded)	<u>8,762.02</u>
Hiring, Retention & Education	5,623.35
Insurance	
Insurance-D & O	796.00
Insurance-Medical	16,659.75
Insurance-office contents	2,092.00
Insurance-Workers Comp	720.00
Total Insurance	<u>20,267.75</u>
Office Equipment & Supplies	9,767.68
Postage	(0.27)
Rent & Utilities	
Rent	14,400.00
Utilities & Maintenance	2,706.21
Total Rent & Utilities	<u>17,106.21</u>
Telephone/Internet	2,952.00
Total General Overhead	<u>220,796.94</u>
Referees	
Competition	
Air Fare	20,941.24
Car Rental	14,874.20
Game Fees	154,230.00
Head Ref Fee	4,270.00
Hotel	40,065.47
Per Diem	31,849.11
Travel Reimbursement	48,621.37
Total Competition	<u>314,851.39</u>
Education	
Expenses	11,651.23
Lodging	2,632.49
Wages	11,550.00
Total Education	<u>25,833.72</u>

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Overhead	
Administrator Wages	20,000.00
Insurance	2,149.00
Tech Committee Wages	1,000.00
Uniforms/Equipment	1,749.49
Total Overhead	24,898.49
Total Referees	365,583.60
Reimbursable Expenses	0.00
Total Expense	942,267.60
Net Ordinary Income	(53,449.39)
Net Income	<u><u>(53,449.39)</u></u>